



YOUR POST-ACUTE PARTNER

## Things every hospital executive should know about Hospital-Based Skilled Nursing Units

The lines between Post-Acute Care services are blurring!  
Are you prepared for these changes?

- 1.** Therapy-based Skilled Nursing Units (SNU) can fill the recovery gap for many patients with Orthopedic conditions, including joint replacement and fractures. *Where are your Orthopedic patients receiving their rehabilitation therapy? Are you losing them to other providers?*
- 2.** Bundled payment initiatives, site-neutral payments and Post-Acute Care (PAC) prospective payment systems (PPS) are changing the focus of care to a patient's episode of care versus where they received their care. *Managing patients' costs and outcomes throughout the episode of care will be keys to your success! Is your PAC continuum complete and ready for this change?*
- 3.** Implementation of Quality Reporting (QRP) Measures is in place and new measures take effect each year! *Is your unit up to speed on QRP requirements and compliant with MDS completion and the data submission? If not it is a 2% payment penalty!*
- 4.** Patients receiving rehabilitation therapy in lower levels of care may be more susceptible to re-admission to an acute care hospital for a variety of reasons. *What are the key issues contributing to your hospital's re-admission rate?*

*(continued)*



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- 5.** In periods of change like those facing PAC services, it is imperative that direct care and support staff are cross trained and educated on the care needs of patients across the continuum to avoid duplicative costs and improve care. **Has your staff received the necessary training and education and are your systems ready to track these changes?**

**MileStone Healthcare has 25 years of experience helping clients navigate changes in the Post-Acute Care and Behavioral Health landscape. We can work with you on identifying opportunities for improvements in existing services, training, education and the development of needed services to help you succeed.**

Ready to learn more?

Contact our business development department at

**800-926-2388** or visit our website at [www.milestonehealth.com](http://www.milestonehealth.com).